# RIN RINA Corporate PRESENTATION Our experience. Your growth.



## A long journey

Launch of the

Al Factory: a team of professionals

who drives the

digital

development of

RINA's services

International Association of Classification Societies (IACS) foundation: RINA is a founding member

1968

RINA Brasil Foundation for Marine, Certification and Energy

2000

Acquisition of D'Appolonia: RINA enters the consulting engineering sector

2011



Financial partner enters in RINA to boost the growth



RINA Chile foundation to assist LNG Octoplus Project

2016



Patrick Engineering: RINA consolidates its presence in the **US** market

Acquisition of

2021

New financial partner: incorporation of Fondo Italiano d'Investimento

2024





Establishment

of Registro

Italiano Navale

1861













RINA

Colombia

foundation

stablishment at

Bogota

2020







## **RINA Today**



**5,800** colleagues



200 offices



**70** countries



>90 nationalities



**75%** educated to degree level



42
average
age



29% women in STEM in RINA



27% women in managerial positions

## **LATAM Corporate Team**



M. Chiarelli Commercial Executive Director



R. Munizaga **Chile Business** Development Manager



M. Kluge Head of Legal Affairs & Compliance



Luz Gallindo Colombia Business Development Manager



M. Valdman **HR Director** 



K. Melhado

Recruitment & Selection



Vasconcelos Director & Legal Representative

E. Nunes Head of Supply Chain



D. Esther Senior Accountant



A. Toscano Head of Finance



R. Barre **America** HSE Manage



R. Silva **QHSE** Manager



## RINA's strategic streams





RINA reaffirms its role as a partner, guiding companies through their energy transition by designing, supporting, and verifying the implementation of decarbonisation plans and initiatives, leveraging its extensive knowledge and the use of innovative technologies.



## Integrated asset management

Leveraging its multidisciplinary competencies from extensive knowledge and experience in sectors like energy, infrastructure, shipping, and real estate, RINA is quickly becoming a benchmark for managing facilities, infrastructure, and operations.



## **Smart** compliance

Thanks to its strong historical position, RINA leads the evolving Testing, Inspection & Certification (TIC) sector. The company pioneers new compliance strategies, addressing technological advances and navigating dynamic national and global regulations, including the latest in ESG and digital compliance.



## **Infrastructure** & urban transformation

Over the years, RINA has gained specialized skills through key roles in urban transformation projects in infrastructure, transportation, real estate, and building refurbishment. This crossdisciplinary expertise, both nationally and internationally, strengthens the Group's position in largescale public tenders and private sector projects.



## New economies

In recent years, sectors with advanced technical content and interdisciplinary challenges, like underwater, cybersecurity, aviation, and space, have grown significantly. RINA, known for providing specialized services in these areas, is now ideally positioned to lead and support the exponential growth of these value chains.

## **Main Services**





State-of-the-art
engineering and site
characterization
services to enable
energy assets
development and make
clients' business more
sustainable. We
operate along all project
development phases,
from prefeasibility
to operations,
adopting multiple
delivery models.



#### **Procurement**

Procurement
Solutions guarantees
our Clients the
respect of the
quality standards
and project
timing during the
procurement phase,
providing
worldwide
support through
Vendor
Inspections and
Expediting
services.



## **Project**

Project Solutions supports a wide spectrum of clients along all the project phases of Construction, Commissioning and Operation & Maintenance through Project Management and Site Supervision services.



## **Power**

Our services cover power generation and distribution assets. Our global coverage and overall industrial competences enable us to support energy operators. developers, banks, funding institutions and large industrial groups **from** concept to construction phases.

#### **ESG**

Through our specialized **services** we support our clients' activities in their sustainability path. Our team provides effective services worldwide to international funding institutions, banks and private companies to meet ESG and sustainability targets and to ensure the implementation of green projects and initiatives.

## **Innovation**

Innovation is a prime mover in RINA's evolution and is key to secure ongoing success. We carry out research and innovation to build our future knowledge, while exploring new market opportunities, being able to always offer top class innovative services to clients.

# Our business units

#### **Energy**

Promoting energy solutions from oil & gas to renewables, taking care of sustainability and environmental impacts.

## **Infrastructure & Mobility**

Supporting the path to the next generation of infrastructures and buildings by ensuring their safety and efficiency.

#### **Industry**

Accelerating clients' success with technology-driven strategies and solutions.





#### **Marine**

Classification, statutory, engineering, and value-added services for maritime industry's digital transition and decarbonization.





## **Certification**

Solutions to support products, people and processes on their way to excellence.





#### **Real Estate**

Innovative value proposition of integrated services: RINA Prime Value Services is able to cover all the real estate lifecycle.



## **Key competences & projects**



#### Oil & Gas

Offering innovative solutions for global oil & gas clients, including methane emission reduction, carbon capture & storage, new energy carriers (H2, NH3), LNG & biofuels, resource optimization, and deepwater investments.

- PT Enviromate Technology International - FEED for Nusa Tenggara LNG terminal, Indonesia
- Woodside VI&E for Trion Project, Mexico
- TBG Pipeline Supervision, Brazil
- TotalEnergies VI&E for Ar Ratawi Gas Midstream Project, Iraq



#### **Power & Grid**

Offering innovative solutions for global oil & gas clients, including methane emission reduction, carbon capture & storage, new energy carriers (H2, NH3), LNG & biofuels, resource optimization, and deep water investments.

- Sonnedix Technical Due Diligence FA on PV projects, UK
- Medwind Italia Environmental Permitting & Design offshore wind farm, Italy
- McDermott VI&E for the BalWin4
   LanWin1 2GW HVDC Grid Connection Project, North Sea



## **Environment & Sustainability**

Supporting clients in adopting green technologies and sustainable practices, driven by regulatory measures and global climate commitments, throughout the entire project development stage.

- Arcadia eFuels Endor Project Environmental and Social Advisor, Denmark
- EBRD Go Digital program, Balkan Region
- Global Climate Partnership Fund -Decarbonization of the Loan Portfolio of TBC Bank, Georgia



#### **Innovation**

Supporting energy providers, distributors, public bodies and authorities in planning investments in technology and infrastructure.

- FLEXINDUSTRIES EU Commission, Europe
- TH2ICINO EU Commission, Europe
- SIRCULAR- EU Commission, Europe
- RENPLUSHOMES EU Commission, Europe



## **Business Areas & Main Services**



## **Consulting engineering**

- Project Management Consultancy (PMC)
- Feasibility studies & planning
- Design
- Construction supervision & safety
- Innovative asset integrity management
- Inspections



#### **Assets**

- Civil infrastructure
- Mass transit
- Ports & marine facilities
- Buildings & urban development
- Hydraulics & dams

## Key competences & projects



We excel in providing Project Management Consultancy (PMC) services, particularly for mass transit systems, ports, roads and highways, and railways. Our expertise also extends to feasibility and design, construction supervision, and asset integrity services for buildings and urban development, marine facilities, hydraulics and dams, and other types of infrastructure.

- Project Coordination Services, Quality & Works Management, Safety Coordination, and Technical Management Support (Project Management Consultant - PMC) for the new Breakwater in Genoa Port, Italy.
- Tel Aviv Transport Programme Management
- New Italian Embassy in Nairobi
- SHMS (Structural Health Monitoring System) for Senqu Bridge in Lesotho.
- Project Management Services and Design Supervision for the "Zero Pavilion" of the New Gaslini Pediatric Hospital.



## **Business Areas & Main Services**



## Management Consulting

- Innovation & Business strategy
- ESG & Sustainability
- Public funding support
- Project Management Office & financial reporting



## System Engineering & Technical Advisory

- Complex System and Integration Engineering
- Software Engineering & Prototyping
- Specialist Studies (Safety, EMC, Simulations, ILS)
- Security Advisory
- Decision Support
- Training & Learning Solutions



## Materials & Technology

- Product and Process Design, Development & Improvement -Decarbonization and Energy Transition
- Material Selection and Assessment
- Full Lab-scale Material, Product Testing, Failure Analyses & Root Cause Analysis
- Smart solutions I4.0 and T5.0



## Cyber Security

- Oversight of Regulatory and Risk Management
- Advisory on Cyber Technologies and System Integration
- Active Security Testing and Exploitation Analysis on IT and OT Environments
- Education and Training on Cybersecurity Best Practices



## **RINA LATAM**



**585** colleagues



**425**External Resources



10 offices



**08** countries



**80%** educated to degree level



46
average
age



>750k
Man Hours delivered in 2024



29% women in managerial positions

## **MAIN CLIENTS**





























































**BrasFELS** 









# **Engineering Services Design & Analysis**

+340,000 Engineering Hours per year



Project & Design



#### **Onshore Operations**

Engineering: Concept, Feasibility and Design, Owner Engineering, Due Diligence & Consulting for Investors, Environmental Impact & Permitting, Simulation and Maneuvering, Logistic Engineering, Failure Analysis



#### **Offshore Operations**

Third-Party and Certification services to ensure the structural reliability of existing platforms for the extension of their operating life and to ensure the structural reliability and the compliance of the new platform with the applicable requirements of international standards (ISO, API, DNV, etc.).



#### **Engineering Consultancy for Subsea Operations**

Including a complete scope of Installations, flexible lines, dynamic analysis, subsea equipment, rigid pipes, subsea welding, ROV operations, pipeline stiffeners, pipeline end fitness, Manifold, PLET, BOP, and Christmas tree.



#### **Diverless Solutions**

RINA capabilities applied in the development of new solutions for offshore operations by understanding and address different requirements related to operations and subsea inspections and maintenance.



## **Site & Inspection C&C, PMC & Site Supervision**

+500,000h of Site Construction Supervision

Resources

In service, O&M **HSE Services** 

- Owner Engineering
- QA/QC at site
- Site Construction Supervision
- Commissioning and start-up support
- **HSE Supervision**
- Field activities for Operation & Maintenance
- Audits onshore and marine assets
- NDT Witness and examination
- Plant Shutdown supervision

#### QA/QC at site

Our Quality Assurance and Quality Control team ensure the Full compliance with the project design, as well as with the applicable codes, regulations, quality standards and specifications.

#### **Project management**

RINA can also perform an independent review of the project, certifying that the industrial assets respect the applicable national and international standards and regulations, reducing the risks to human life and the environment.



**AMOCA** Refinery Project

## **Green Energy Solutions**

**Project, Design and Supervision** 

14.8GW of Solar & 7.6GW of Wind Projects



Green Energy Solutions

22.4gw

WISENERGY 387 MW PV Portfolio



252 MW Wind Portfolio



IDB, IFC EYA. EIS AND **SEP STUDIES** 







**VARIOUS CLIENTS** ESDD. ESIA **EYA STUDIES** 



More than 145 Green Projects assisted as **Technical Advisory. Environmental & Social and Engineering Consultancy** 



- Project Economics
- Environmental



- Technology Review
- · FEED. Basic and Detailed Design
- · Environmental impact studies
- Permitting and planning conditions
- Site selection
- Monitoring of wind/solar measurement
- Data processing and management
- Wind/Solar resource assessment
- Energy yield assessment
- Layout optimization
- Project Management (PMC)
- Owner's Engineering
- Construction Monitoring









**EGHEID** 400MW PV Portfolio



**BROOKFIELD** 



**K&M ADVISORS** 354 MW Wind Project











**PROPARCO** 100MW PV Solar Project ESDD



**BRASOL TECH** 

11.2 MWp

**CUBICO Bank** 

PV Portfolio

10MW

PV Portfolio

ESDD for 48 MW

Run-of-river project





# Infrastructure & Mobility Project, Design and Supervision

With significant experience in feasibility and design, construction supervision, PMC and asset integrity services for roads and highways, railways, mass transit systems, buildings and urban development, ports and marine facilities, hydraulics and dams and other infrastructure, RINA is growing fast in LATAM Market starting from Brazil and Chile projects, with focus to delivery:

### **Consulting engineering services**

- Feasibility studies & planning
- PMC
- Design
- Asset Integrity Management
- Inspections
- Construction supervision & safety

#### **Assets**

- Civil infrastructure Roads & highways, railway infrastructure, mass transit;
- Ports & marine facilities
- Buildings & urban development
- Hydraulics & dams



Di Chillan (Chile)



For more info: RIN Thank you for your attention Our experience. Your growth. @RINA1861